

Bundled Option for Branches Information Sheet

BellSouth Provides:

- All branch routers, circuits, maintenance, trouble-shooting, upgrades, software patches, moves, additions, and changes.
- Single point of contact for all WAN services
- Two routers at the headquarters library: The branches will connect to the headquarters through the WAN router. The headquarters will then filter and firewall this traffic, and send Internet traffic to the second, bundled Internet router.

The Public Library Provides:

- Own firewall and filter
- One analog phone line for access into each bundled router so that BellSouth can perform maintenance and troubleshooting services.
- Headquarters Library will provide space, power, and standard environmental controls for two routers.

The State Library pays for:

- One bundled Internet router, one line and Internet access.

The Public Library pays for:

- One Bundled router solution (including lines, etc.) at each branch
- Second bundled WAN router solution (including lines, etc) (to be reimbursed by the State Library) at headquarters
- Its own firewall/filter solution

Bundled Pricing

NOTE: This pricing applies only to branches and headquarters in BellSouth territory. If any of your branches or headquarters are in an independent telco territory, or you are a hub/multilink library, you must get customized pricing from your BellSouth rep or Caroline LeBlanc.

Branches in BellSouth Areas Only

	Install	Monthly	****
56/64K Frame Relay		66.00	
One PVC		3.00	
Analog Line	85.00	40.00	
Cisco Router	1190.00	225.00	
Wire Extension	126.00		
Bundle Total	1401.00	334.00	

	Install	Monthly	****
128K Frame Relay		164.00	
One PVC		3.00	
Analog Line	85.00	40.00	
Cisco Router	1190.00	225.00	
Wire Extension	126.00		
Bundle Total	1401.00	432.00	

	Install	Monthly	****
256K Frame Relay		232.00	
One PVC		3.00	
Analog Line	85.00	40.00	
Cisco Router	1190.00	225.00	
Wire Extension	126.00		
Bundle Total	1401.00	500.00	

	Install	Monthly	
384K Frame Relay		332.00	*Go T1!*
One PVC		3.00	
Analog Line	85.00	40.00	
Cisco Router	1190.00	225.00	
Wire Extension	126.00		
Bundle Total	1401.00	600.00	

	Install	Monthly	****
T1 Frame Relay		342.00	
One PVC		3.00	
Analog Line	85.00	40.00	
Cisco Router	1190.00	225.00	
Wire Extension	126.00		
Bundle Total	1401.00	610.00	

All pricing is before Erate discounts are applied.

Sample Cost Calculation for 1 Headquarters library with 2 branches in BellSouth territory – Bundled Services

Item	Installation	Monthly	Billed to:
Headquarters			
Bundled T-1 with line, Internet, router, etc.			State Library
Branch A			
Bundled 64Kbps with line, router, etc.	\$1401	\$334	Public Library
Branch B			
Bundled T-1 with line, router, etc.	\$1401	\$610	Public Library
Headquarters			
Filter/ firewall	n/a; library provides own		Public Library
Bundled T-1 line with routers (CISCO 1760 package), branch <u>WAN</u> access line, etc.	\$1401 _____	\$610 _____	Public Library to be reimbursed by State Library